

Established, Profitable Business providing Chair Massages, for Sale

Southeast Michigan

Asking Price: \$ 74,088

Gross Income: 2018 \$87,534

Cash Flow/SDE: 2018 \$36,092

FF&E: \$ *

Inventory: *fluctuates daily

Real Estate: Leased

Year Established: 1992

Employees: Contract

* included in the asking price

Business Description

In the past 26 years seller has had massage therapists working regularly at various businesses in Michigan, providing chair massages. This has been recurring revenue for the seller. This is a proven replicable business model in the relaxation and stress reduction industry ready for a new owner to buy a turn-key business. Just step right in and continue turning a profit. Sales trends have been stable. There are over 18 massage therapists that work with this organization which provides chair massages.

If interested in this business you must complete and return a NDA (confidentiality and nondisclosure/non-circumvent agreement). Call 734-323-0376 or email michelle@bbfbrokers.com for more information.

Detailed Information

Facilities: Massage therapists go weekly to businesses and events to provide the massage services. No facilities are required. This business can be, and is, run out of a home office.

Competition: Very little competition exists in this service industry. This business has had the same companies business for years. Over 40% of the businesses have used this chair massage service, for 10 years plus.

Growth/Expansion: Capacity and revenue may be increased by marketing to additional businesses. This business model is proven, easily scalable and replicable. Seller is willing to train a new owner, if desired, on marketing, to further grow this business.

Support/Training: Owner is willing to assist buyer as agreed to and needed. New owner does not have to have a massage therapist license; however a background in massage and/or the health, beauty, or medical industry would be beneficial to the new owner.

Reason Selling: Retirement.